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Real Estate Services

Charlotte Metropolitan Properties offers a variety of services to its clients. Whether you are a first time homebuyer or have years of experience buying and selling homes, we meet your individual needs. CMP offers innovative and customized listing services, buyer representation and consulting services to fit anyone's needs and budget.

Full Service Listing:

A full service listing is the most common type of listing in our area. In a full service agreement, the Listing broker handles all aspects of the transaction, including, obtaining all property information, marketing the home, scheduling showing appointments, presenting and negotiating offers, preparing counter-offers, negotiating repairs, coordinating the closing and much more.

Limited Service Listing:

In a limited service or fixed-fee agreement, the Seller assumes more responsibility for various aspects of the transaction and consequently the listing broker's fees are usually less.

Buyer Representation:

As a Buyer broker, CMP represents you exclusively and will guide you through the complete buying process. We will help you get pre-qualified for a mortgage, understand your new home needs, show you homes that meet your criteria, prepare offers and counter-offers, negotiate on your behalf, coordinate inspections, negotiate repairs, coordinate the closing, and much more. Traditionally in North Carolina, the Seller compensates the Buyer's broker and so services are no cost to you. Don't go it alone!

Consulting Services:

Do you have unusual real estate needs? Are you a FSBO that needs help? Are your needs different from those listed above? CMP offers real estate consulting services on an hourly basis. Please call to find out how we can assist you.

Courtesy of Kimberly Roberts
Broker, Realtor®
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